

Top Digital Realty Trust Sales Executive Joins Advanced Data Centers

Industry's First Pre-Certified LEED Platinum Data Center Hires Chris Sumter as Vice President of Sales

San Francisco, CA - July 16, 2009 – [Advanced Data Centers](#) (“ADC”), a leading owner and developer of corporate data centers, announced today that it has hired industry veteran Chris Sumter as vice president of sales. Sumter has a proven sales record and extensive business development experience in the data center and service provider market, which will help ADC continue the growth of its [McClellan Park facility](#).



Chris Sumter, formerly director of sales for [Digital Realty Trust](#) (NYSE: DLR), brings over 15 years of experience in building world class data center sales organizations and partnering with Fortune 1000 companies to ADC. As Vice President of Sales, Sumter will initially oversee leasing activities for ADC's McClellan Park Data Center.

“Companies are looking for more cost-effective, energy-efficient ways to run their businesses,” said Chris Sumter, new vice president of sales at ADC. “ADC's McClellan Park facility, which has [90 megawatts](#) (MW) of the least expensive power in California, is available at a time when there is virtually no capacity in the northern California data center market and it leverages the most sophisticated green technology available today. ADC is dedicated to what corporate customers want – a high-power density, highly efficient, customizable data center solution and ADC's facility is [pre-certified LEED Platinum](#). ADC has the resources and cutting-edge technology necessary to build out large scale wholesale data center facilities in Sacramento and other markets.”

“I am delighted to welcome Chris to ADC,” said Michael Cohen, president of ADC. “His unique and diverse background, coupled with his deep data center roots and telecommunications understanding, will be an invaluable asset as ADC continues to grow. This is an exciting time in the data center space, as the industry focuses on minimizing the total cost of ownership and locating data centers in areas with limited risk of natural disasters. Chris will play a key role as ADC takes advantage of this tremendous opportunity.”

Sumter has built strong sales organizations at Digital Realty Trust and at Raging Wire. At Digital, Sumter was responsible for developing relationships and closing new data center acquisitions, sale leaseback opportunities, new data center construction and leasing of existing data center builds and Turn-key data centers. He has closed transactions with a number of Fortune 1000 companies including eBay, Google, Merrill Lynch, Microsoft, Nestle Globe, Medical Diagnostic Laboratories, the State of California, Visa, and Yahoo!.

ADC McClellan Park Data Center

The ADC McClellan Park Data Center, currently under construction of its first 70,000 square foot building, will be capable of delivering 10MW of UPS capacity. ADC has built a fully redundant 69,000 volt, N+1 substation designed with an initial capacity of 45MW. The substation, owned and operated by ADC, is fully dedicated to providing power for 160,000 square feet of high-power density data center floor space, yielding 250 watts per square foot to support critical computer loads. It is powered through diverse feeds from two highly reliable Sacramento Municipal Utility District substations, over recently upgraded high-voltage transmission infrastructure.

ADC's McClellan Park data center, situated in a seismically inactive area outside of the 500-year floodplain, boasts \$0.07/kWh power costs. A major advantage is the site's California location and proximity to San Francisco and Silicon Valley, as well as the significant tax incentives available through [Local Agency Military Base Recovery Area \(LAMBRA\)](#). A virtual site tour of the facility can be viewed at <http://www.adatacenters.com/html/mcclellan.html>

About Advanced Data Centers

Advanced Data Centers is a leading owner and operator of wholesale data centers designed specifically for the corporate user. The data centers are highly specialized and secure facilities used to house, power and cool critical IT infrastructure. Focusing on robustness and reliability, each facility is designed to exceed today's requirements and to support the constantly growing demands of future technologies. For more information, visit www.adatacenters.com or call 415-200-1042.

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